



Navigating Lateral Springboarding, On-Ramping, and More in OASIS+

Adapting to Growth and
Expanding Opportunities

Introduction to GSA OASIS⁺: Lateral Springboarding, On-Ramping, & Recertification

Key Terms & Objectives

- **Lateral Springboarding:** adding new Master Contract
- **Domain Enhancement:** adding Domains to current Master Contract
- **Dormant Status:** pausing your Master Contract
- **Off Ramping:** removing non-performing Contractors
- **On Ramping:** opening OASIS+ for new/current Contractors
- **Rerepresentation:** certifying applicable small business size status after award



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Lateral Springboarding

- Opportunity for adding a new Master Contract
- Not eligible for those who only hold an Unrestricted Master Contract
- Currently six (6) Master Contracts
- Available at any time after initial award phase



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Lateral Springboarding: Logistics

Good news! Lateral springboarding requires minimal paperwork:

- A cover letter on company letterhead, signed and dated summarizing the request
- Current Representations and Certifications from Section K indicating the relevant socioeconomic designation (i.e. WOSB)
- A Lateral Springboarding summary sheet that indicates the currently awarded Domains with cross mapping to the eligible Domains of the new Master Contract(s)



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Domain Enhancement

- Expanding into additional Domains based on evolving capabilities
- Currently 8 Domains under Phase I
 - Additional projected under Phase II
- The Government may limit Domain Enhancement requests



Management & Advisory



Intelligence Services



Facilities



Research & Development



Technical & Engineering



Environmental



Logistics

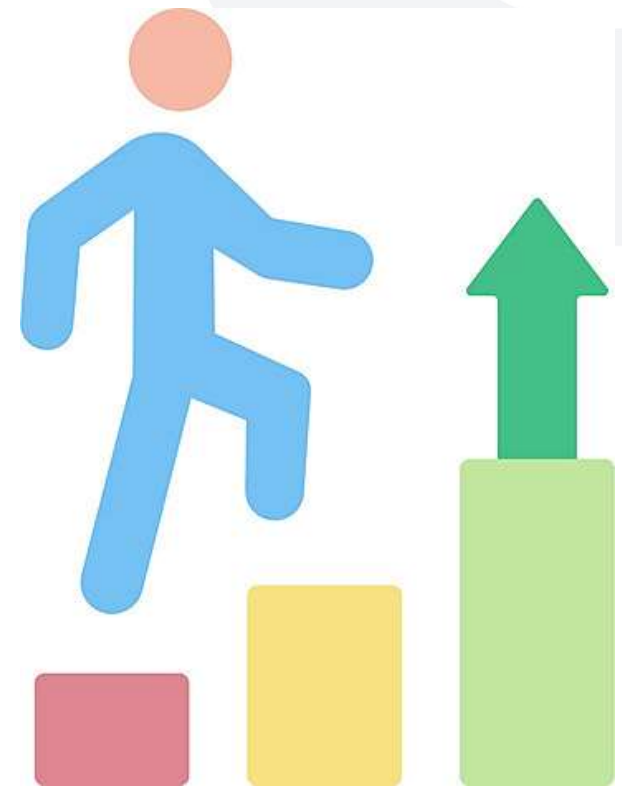


Enterprise Solutions

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Domain Enhancement: Logistics

- Performed via a contract modification
- Requires a cover letter identifying the requested Domain(s) and a proposal in response to the current or most recent OASIS+ solicitation
- Must receive an evaluated score equal to or higher than the qualification threshold for the proposed Domain(s)



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Phase II

- GSA has proposed a Phase II which would include new Domains:

1. Financial Services
2. Business Administration
3. Human Capital
4. Marketing & PR
5. Social Services



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Dormant Status

- Those who do not comply with terms and conditions (i.e, do not comply with limitations on subcontracting)
- Does not affect previously awarded task orders
- **Can accept a logical follow-on on a sole-source basis**



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Off Ramping

- Available action for vendors who:
 - do not comply with terms and conditions (i.e, do not comply with limitations on subcontracting),
 - have not met minimum sales requirement
 - termination under task order award
 - Contractor debarment
- Does not affect previously awarded task orders
- **May result in a termination for convenience or default**



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On Ramping - Opportunities for Late Bidders

- Continuous on-ramping allows businesses to join OASIS+
- An on-ramp notice will be published
- Government reserves right to change evaluation method/competition
- The terms and conditions of any resulting awards are materially identical to the existing version of the OASIS+ Master Contract
- Immediately eligible to bid



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Qualifying Projects: The Basics

- A Qualifying Project is:
 - Single contract, single task order, task order, OTA, or a collection of task orders*
 - Must be for services
 - Meet or exceed the minimum average annual value
 - Be ongoing or completed within five (5) years
 - Must have positive past performance rating
- May or may not be relevant (can include automatic relevancy) to the Domain
- Maximum of **five distinct** for each Domain



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Understanding Project Verification Forms

PART I: OFFEROR INFORMATION

OFFEROR NAME:	
OFFEROR UEID:	

If work was performed as a Joint Venture:

JOINT VENTURE NAME:	
JOINT VENTURE UEID:	

PART II: PROJECT IDENTIFICATION (Contractor who performed the work)

CONTRACTOR NAME:	
CONTRACT NUMBER:	
ORDER NUMBER (if applicable):	
PROJECT NAME:	
FUNDING AGENCY ID OR CUSTOMER:	
TOTAL PERIOD OF PERFORMANCE, INCLUDING OPTIONS: (MM/YYYY – MM/YYYY or MM/YYYY – Present)	
TOTAL CONTRACT OR ORDER VALUE:	
PROJECT NAICS/PSC Code:	
The following information is only required to verify work performed as member of a joint venture or MAS CTA (when an individual award form was not issued to the member):	
TOTAL PROJECT VALUE PERFORMED BY CONTRACTOR:	

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Understanding Project Verification Forms

Domain #1:	
<p>RELEVANCE TO PROPOSED DOMAIN(S): The Offeror must include a narrative statement clearly explaining how the project is relevant to each proposed Domain where relevance is claimed (Not to exceed 1000 characters per Domain).</p> <p>Identify Domain #1:</p> <input type="text"/>	<p>Relevance Narrative:</p> <input type="text"/>
<p>RELEVANT WORK MEETS OR EXCEEDS MINIMUM QP \$ THRESHOLD: Offeror must provide two pieces of information which will be validated in PART IV by the customer:</p> <p>1) QP minimum average annual dollar value for each Domain where relevance is claimed.</p> <p>2) Average annual value of relevant work for each Domain where relevance is claimed.</p>	
	<p>2) Average annual value of relevant work for Domain #1:</p> <input type="text"/>

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Understanding the Scorecards

Research & Development Domain - Unrestricted				
The minimum average annual value for a QP is \$1.25M for this Domain and unrestricted RFP.				
#	RFP Section	Capability	Qualification	Max # of Credits
3	L.5.2.3.4	QP - Management & Staffing	Offeror receives credit for QPs demonstrating any of the following: ___ Surge Capability: providing surge support (>10% QP value increase) with < 45 days lead time ___ Managing 5 or more first-tier subcontractors/teaming partners ___ Providing services that involve 5 or more personnel with individual security clearances: Secret, Top Secret, Q (DOE) <i>*Under this category, a QP can achieve more than one credit if it meets more than one of the criteria</i>	5
4	L.5.6	Past Performance	Offeror receives credit for 3 or more Relevant QPs with a Positive Past Performance Rating (e.g., >3.0 on a 5 point scale). Offeror receives 2 credits under this criterion if 4 QPs are Relevant with a positive Past Performance Rating, and 3 credits if all 5 are Relevant with a Positive Past Performance Rating. Offeror does not receive credit for a QP with satisfactory ratings, neutral (i.e., lack of past performance information), or non-relevant QPs (regardless of the PP score), but they can still use those QPs to claim other QP-based credit IAW criteria 1 through 5.	3
5	L.5.6	Past Performance / SB Utilization	Offeror receives credit if Past Performance across Relevant QPs shows an average rating of Very Good or above (≥4.0 out of 5) for SB subcontracting rating element (formerly called Utilization of Small Business). If entity performing project was a small business concern at the time of award of project, that project does not factor into the overall average rating. If all QPs were performed as a small business concern, Offeror can claim credit for this element.	1
6	L.5.3.1	FEP - Competition in Multiple Award Environments	Offeror receives credit for competitive task orders awarded in MA-IDIQ or MA-BPA environment (1 for each award). To be considered competitive, the task order solicitation must have been issued using competitive procedures. Offeror may include up to 4 additional projects for this factor.	4
TOTAL CREDITS AVAILABLE				50
OASIS+ UR Qualification Threshold				42

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Understanding the Scorecards

Research & Development Domain - Small Business				
The minimum average annual value for a QP is \$1M for this Domain and socioeconomic RFP.				
#	RFP Section	Capability	Qualification	Max # of Credits
2	L.5.2.3.2	QP - Scale	Offeror receives 1 credit for each QP that demonstrates any one of the following: ___ Average annual value over \$2M ___ Average annual value over \$7.5M (this credit is in addition to the credit for \$2M) Note that credit is provided for total annual project value, not just the portion relevant to this Domain. *Under this category, a QP can achieve more than one credit if it meets more than one of the criteria	6
3	L.5.2.3.4	QP - Management & Staffing	Offeror receives credit for QPs demonstrating any of the following: ___ Surge Capability: providing surge support (>10% QP value increase) with < 45 days lead time ___ Managing 3 or more first-tier subcontractors/teaming partners ___ Providing services that involve 5 or more personnel with individual security clearances: Secret, Top Secret, Q (DOE) *Under this category, a QP can achieve more than one credit if it meets more than one of the criteria	6
4	L.5.6	Past Performance	Offeror receives 1 credit for 3 or more Relevant QPs with a Positive Past Performance Rating (e.g., >3.0 on a 5 point scale). Offeror receives 2 credits under this criterion if 4 QPs are Relevant with a positive Past Performance Rating, and 3 credits if all 5 are Relevant with a Positive Past Performance Rating. Offeror does not receive credit for a QP with satisfactory ratings, neutral (i.e., lack of past performance information), or non-relevant QPs (regardless of the PP score), but they can still use those QPs to claim other QP-based credit IAW criteria 1 through 5.	3
5	L.5.3.1	FEP - Competition in Multiple Award Environments	Offeror receives credit for competitive task orders awarded in MA-IDIQ or MA-BPA environment (1 for each award). To be considered competitive, the task order solicitation must have been issued using competitive procedures. Offeror may include up to 4 additional projects for this factor.	4
TOTAL CREDITS AVAILABLE				50
OASIS+ SB Qualification Threshold				36

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Understanding the Scorecards

Domain	IDIQ	Minimum Average Annual Dollar Value	1st Tier QP - Scale Threshold		2nd Tier QP - Scale Threshold	
			\$	FTE	\$	FTE
Qualifying Projects:						
T&E	OASIS+ SB/SE	\$250,000	\$500,000	3	\$2,000,000	10
	OASIS+ UR	\$500,000	\$1,250,000	6	\$5,000,000	25
M&A	OASIS+ SB/SE	\$250,000	\$500,000	3	\$2,000,000	10
	OASIS+ UR	\$500,000	\$1,250,000	6	\$5,000,000	25
R&D	OASIS+ SB/SE	\$500,000	\$1,000,000	N/A	\$3,750,000	N/A
	OASIS+ UR	\$625,000	\$1,500,000	N/A	\$5,000,000	N/A
INTEL	OASIS+ SB/SE	\$250,000	\$500,000	3	\$2,000,000	10
	OASIS+ UR	\$500,000	\$1,250,000	6	\$5,000,000	25
ENT	OASIS+ UR	\$25,000,000	\$37,500,000	N/A	\$50,000,000	N/A
ENV	OASIS+ SB/SE	\$125,000	\$250,000	2	\$500,000	3
	OASIS+ UR	\$500,000	\$1,250,000	6	\$5,000,000	25
FAC	OASIS+ SB/SE	\$125,000	\$250,000	2	\$500,000	3
	OASIS+ UR	\$250,000	\$500,000	3	\$2,000,000	10
LOG	OASIS+ SB/SE	\$250,000	\$500,000	3	\$2,000,000	10
	OASIS+ UR	\$500,000	\$1,250,000	6	\$5,000,000	25

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Rerepresentation: Understanding Small Business Size Status

- Initial small business status is locked at award
 - OCOs may require recertification of size status
- Must recertify prior to the end of the 5th year of the Master Contract
 - May go into dormant status
 - Does **not** immediately terminate Master Contract



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Rerepresentation: NAICS Code Importance

- Represent size status for each CLIN awarded

40200	TE0002 - Technical and Engineering Domain - This Domain includes requirements to provide specific engineering, geoscience, or other technical professional skills, such as those performed by engineers, geologists, geophysicists, and technicians, required to handle specific operating conditions and problems for the benefit of the Government. Work under this Domain typically involves the application of physical laws and principles of engineering in the design; development, and utilization of machines, materials, instruments, processes, and systems; and providing expert advice and assistance on technical functions and issues. Obligated Amount: \$0.00
40201	TE-336611-VO 336611 Ship Building and Repairing Obligated Amount: \$0.00
40202	TE-488190-VO 488190 Other Support Activities for Air Transportation Obligated Amount: \$0.00

Master Contract:

541715, 1,250 Employees

CLINS:

541330, \$25.5M

541614, \$20M

541611, \$24.5M

541715, 1,250 Employees

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Key Takeaways

- Lateral Springboarding and Domain Enhancement offer avenues for expansion as your business capabilities grow
- Sizing out doesn't mean all work stops immediately
- On-ramping provides a second chance to join OASIS+ and stay competitive

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Questions and Answers

- Thank you for joining us! Please type your questions into the Q&A Feature, and we'll answer them.

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