

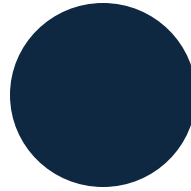


Introduction to GSA OASIS+

Proposal, Bids, Opportunities, & More

Introduction to GSA OASIS⁺ : Proposal, Bids, Opportunities, & More

Today's Speaker



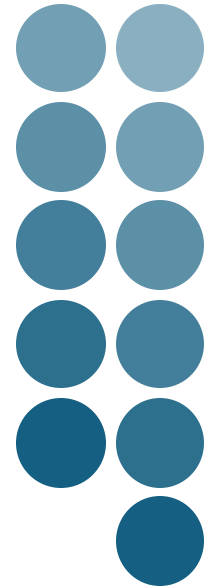
Megan Hand

Sr. Contracts & Pricing Consultant

Contracts, Procurement, & Pricing Service Area

Phone: 203-843-5046

mhand@boostllc.net



Welcome to today's OASIS+ webinar. Our presentation is about 45 minutes, followed by 15 minutes of Q & A. Please use the Questions feature in Zoom to send us your questions and we will address them at the end. Enjoy!

Bidding on OASIS+ - The Basics



- OASIS+ is expected to have ~\$130 billion in awards, more than double the current OASIS contract (~\$60 billion)
- OASIS+ has transitioned to GSA eBuy as the OASIS+ task order solicitation platform
- Ordering Contracting Officers (OCOs) can place orders about 7 to 10 days after Master Contract awards are issued

Introduction to GSA OASIS⁺: Proposal, Bids, Opportunities, & More

Bidding on OASIS+ - Overlap with OASIS



	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March
Small Business					12/19/2024	▲			
8(a)					12/19/2024	▲			
Unrestricted								3/01/2025	▲
<hr style="border: 2px solid blue;"/>									
Total Small Business*		▲	→				▲		
HUBZone			▲						
SDVOSB			▲						
WOSB			▲						
8(a)				▲					
Unrestricted						▲			

Introduction to GSA OASIS⁺: Proposal, Bids, Opportunities, & More

Transition from Symphony to GSA eBuy

- The OASIS+ has transitioned from Symphony to GSA eBuy for task order solicitations
- Need to create profile and be assigned to your vendor entity in GSA eBuy
- Can search eBuy by Master Contract number for opportunities

The screenshot displays the GSA eBuy website header with the text "GSA eBuy" and the tagline "Connecting businesses to help deliver products and services to the federal workforce". Below the header, a navigation bar contains three main steps: "SEARCH" (Search for opportunities), "SELECT" (Select an opportunity), and "RESPOND" (Submit a quote). A prominent orange button labeled "Find Opportunities Now" is positioned below the "SEARCH" step. The background of the interface features a colorful, abstract design with shades of purple, blue, and green.

Introduction to GSA OASIS+: Proposal, Bids, Opportunities, & More

GSA eBuy – Key Vendor Functions

FIND OPPORTUNITIES



Below is a list of all the active Requests For Quotes (RFQs) available in the categories of your Contract(s). To review the details of an RFQ and Prepare a Quote Response, select the RFQ ID.

RFQs that you have already taken action on, either by preparing a quote or submitting a "no quote":

- Will be identified with a green checkmark symbol next to the RFQ ID.
- can be hidden from this page using the "Hide RFQ".

SEARCH RFQs

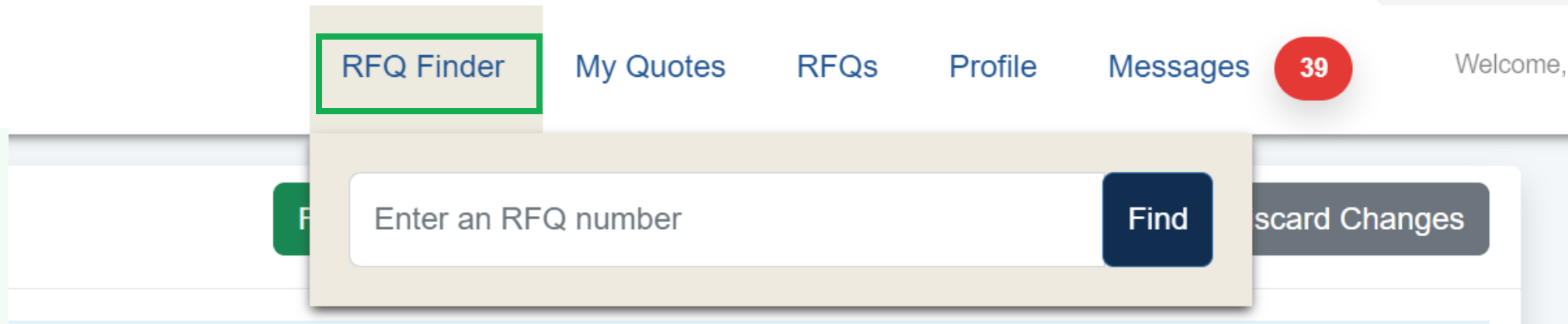
Use the search box to locate RFQs by agency name, RFQ ID, or key words or phrases listed in the RFQ title, description, line items, and attachments.

Contract #: [REDACTED] 86 RFQs

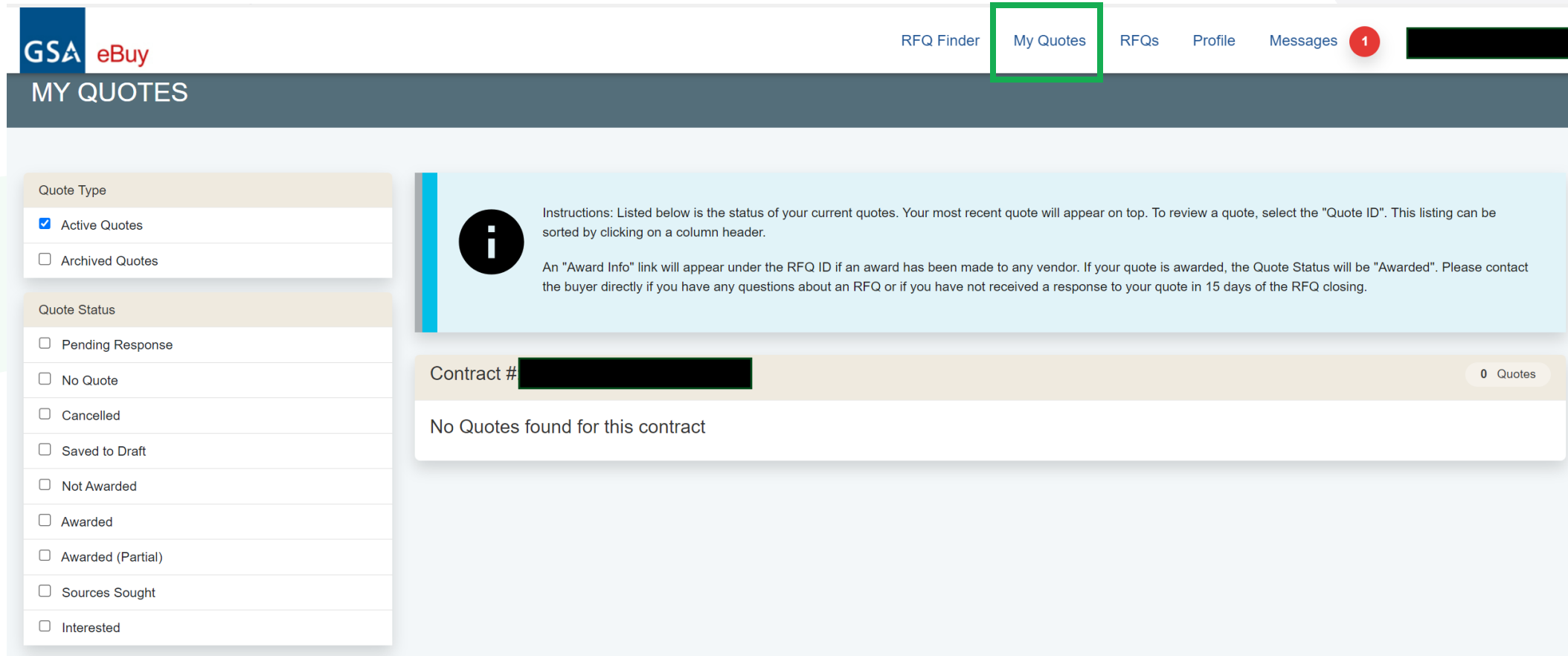
0 Selected

Source	Category	RFQ ID	RFQ Title	RFQ Posted	RFQ Close	Buyer	Mods	Q&A	Watch
MAS	541611	RFQ1730968	Army Training Models (ATM)	10/23/2024 09:14 AM EDT	11/06/2024 04:00 PM EST	NADENE ROYE Department of the Army nadene.a.roye.civ@army.mil	<input checked="" type="checkbox"/> Mod 1 10/24/2024 <input checked="" type="checkbox"/> Mod 2 10/24/2024		<input type="checkbox"/>
MAS	541511	RFQ1677005	Public Affairs and Communications Services (Design and Development) Support	08/19/2024 09:41 AM EDT	11/06/2024 05:00 PM EST	NANCY FOSTER Securities and Exchange Commission fostern@sec.gov	<input type="checkbox"/> Mod 1 08/26/2024 <input type="checkbox"/> Mod 2 08/28/2024 <input type="checkbox"/> Mod 3 09/19/2024		<input type="checkbox"/>

GSA eBuy – Key Vendor Functions



GSA eBuy – Key Vendor Functions



GSA eBuy RFQ Finder **My Quotes** RFQs Profile Messages **1**

MY QUOTES

Quote Type

- Active Quotes
- Archived Quotes

Quote Status

- Pending Response
- No Quote
- Cancelled
- Saved to Draft
- Not Awarded
- Awarded
- Awarded (Partial)
- Sources Sought
- Interested

i Instructions: Listed below is the status of your current quotes. Your most recent quote will appear on top. To review a quote, select the "Quote ID". This listing can be sorted by clicking on a column header.

An "Award Info" link will appear under the RFQ ID if an award has been made to any vendor. If your quote is awarded, the Quote Status will be "Awarded". Please contact the buyer directly if you have any questions about an RFQ or if you have not received a response to your quote in 15 days of the RFQ closing.

Contract # [redacted] 0 Quotes

No Quotes found for this contract

GSA eBuy – Key Vendor Functions

GSA eBuy RFQ Finder My Quotes **RFQs** Profile Messages **1** Welcome,

[<](#) Prepare Quote Response [Review/Submit](#) [Interested](#) [No Quote](#) [Save to draft](#) [Discard Changes](#)

i **Instructions:**
Before preparing a quote, carefully review all the buyer's requirements listed in the gray box below. If the buyer has indicated specific line items, enter your quote in the "Unit Price Field". You may add additional line items which are necessary to fulfill the requirement. For more complex quotes, you may provide quote information in an attachment or in the contractor comment box. All products and services offered must be on your current GSA schedule contract. If permitted by the buyer, you may be able to quote on a portion or all of the line items, and/or offer "brand name or equal" items.

Reminder:
Reminder: Do not include open market items with your offer.

GSA eBuy – Key Vendor Functions

GSA eBuy RFQ Finder My Quotes RFQs **Profile** Messages 1

MY PROFILE

Manage/Add contracts Manage Mobile Alerts

Instructions:
The following categories are awarded under your GSA contract(s). By default, your Vendor Support Center (VSC) name/email is assigned as the Point of Contact (POC) for each of your categories. You may add, change, or remove POC's as needed. Please note that you must have at least one POC per category.
The "email notices" on/off feature toggles whether you wish to receive email notices of new RFQ opportunities or status updates on your quotes. Consolidated email notices are sent out approximately every four hours.

Contract #: [REDACTED] Add a new POC to a Category Modify Subgroups

VSC Profile information ⓘ
[REDACTED]

Schedule	Category	POC Name	Phone	Email	POC	e-mail notices	Remove
OASIS	OASIS POOL4	[REDACTED]	[REDACTED]	[REDACTED]	<input type="radio"/>	off <input checked="" type="checkbox"/> on	<input type="checkbox"/>
					<input checked="" type="radio"/>	off <input checked="" type="checkbox"/> on	

Government Functions of GSA eBuy

Acquisition Planning



Market Research



Solicitation, Evaluation, & Task Order Award



- Review vendor information and core capabilities
- Create and release Requests for Information (RFIs), and conduct market research
- Create and release Requests for Quotation (RFQs)
- Conduct Questions and Answers
- Release RFQ amendments
- Receive vendor proposals
- Report award information

What is the scope of OASIS+ Task Order Solicitations?

Allowed

- FFP, T&M, LH, Cost, Hybrid
- CONUS or OCONUS
- Commercial or non-commercial
- Service Contract Labor Standards
- Options and various CLIN structure
- Non-classified and Classified*

Not Allowed

- IDIQs or BPAs
- Inherently governmental functions
- FAR Part 36 (Construction and Architect-Engineer Contracts)
- Efforts under NAICS codes other than listed under domain
- Information Technology

Task Order Solicitation Release

- Released by Master Contract, Domain, and NAICS – i.e. Women Owned Small Business (WOSB), Management and Advisory, NAICS 541611
- Must be solicited by an OCO with a Delegation of Procurement Authority (DPA)
- **Cannot further set aside** but can limit fair opportunity based on FAR 16.505(b)(2)
- Solicited in accordance with FAR 16.505 Ordering

Benefits of 16.505 Procedures:

- ✓ No minimum solicitation period
- ✓ Synopsys not required
- ✓ Formal Source Selection Evaluation Board (SSEB) not required
- ✓ Do not need to conduct discussions

What to know about OASIS+ Task Order Solicitations?

- May require a re-representation of size status
- Response times are agency and OCO specific
- Task Orders can be up to five years and six months after the Master Contract expires
- It is encouraged that Task Order Solicitations will include the standardized labor categories
- Will include Agency specific clauses

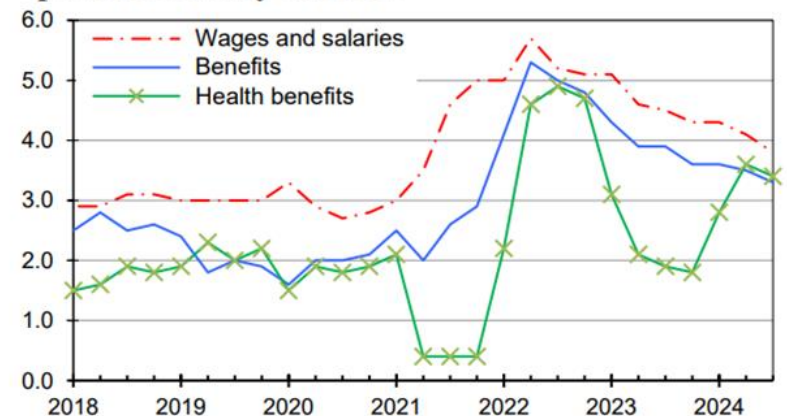
1.0 OASIS+ TASK ORDER INFORMATION

- 1.1. OASIS+ Domain and Master Contract CLIN Being Solicited/Awarded: [\[Insert the Domain Name and CLIN\]](#)
- 1.2. NAICS Code and Small Business Size Standard: The principal nature of the requirements described in this solicitation is consistent with services performed by industries in the [\[Insert the NAICS code and title\]](#) with a small business size standard of [\[Insert small business size standard\]](#)
- 1.3. Product Service Code (PSC): The services in this solicitation are best represented by PSC [\[Insert the applicable PSC code and title \(see PSC Manual.\)\]](#)
- 1.4. Type of Contract: The primary type of contract resulting from this solicitation is: [\[Insert the predominant contract type \(Cost Plus Fixed Fee, Firm Fixed Price, Time and Materials, etc.\)\]](#)
Note: If a hybrid contract type results from this solicitation identify Contract Type by CLIN in Section 2.0.]
- 1.5. Type of Services: _____ Commercial _____ Non-Commercial [\[Check the box that applies\]](#)
- 1.6. Extent of Competition: [\[Check the box that applies\]](#)
 - ___ Fair opportunity procedures [\(FAR 16.505\(b\)\(1\)\)](#)
 - ___ Exception to fair opportunity procedures as designated below [\(FAR 16.505\(b\)\(2\)\)](#)
[\[Check only one exception below\]](#)
 - ___ [FAR 16.505\(b\)\(2\)\(A\)](#) The agency's need for the supplies or services is so urgent that providing a fair opportunity would result in unacceptable delays.
 - ___ [FAR 16.505\(b\)\(2\)\(B\)](#) Only one awardee is capable of providing the supplies or services required at the level of quality required because the supplies or services ordered are unique or highly specialized.

Pricing OASIS+ Proposals

- Prices are determined fair and reasonable at the Task Order level
- The ceiling rates are established for non-custom, CONUS, T&M labor when there is **not adequate price competition**. There are no ceiling rates if there is competition:
 - FAR 52.216-29 or DFARs 252.216-7002 or FAR 52.216-31
- Escalation factor for future ceiling rates is based on the average Bureau of Labor Statistics (BLS) Employment Cost Index (ECI) data for the previous 3 years
- OASIS+ Contract Access Fee (CAF) – remitted by the Vendor, it is currently 0.15% and applied to total cost (including travel, profit, labor, etc.) and must be **a separate line item**.

Chart 3. Twelve-month percent change, current dollar, private industry workers



Other Proposal Considerations

- Any source selections methods may be used to include Best Value Trade Off (BVTO) or Lowest Priced Technically Acceptable (LPTA)
- Streamlined procedures are encouraged, including oral presentations, to reduce cost and time for both the government and vendors
- OCO has broad discretion for which evaluation factors to include (i.e. past performance, price, technical, management) and scoring system
- Task orders will include specific terms and conditions
 - Note: Master Contract terms and conditions take precedence

Marketing Your OASIS+ Master Contract

- Create brochures to include OASIS+ as a solution
- Recommend OASIS+ as a solution via sources sought or RFIs on SAM.gov
- Network by reviewing published contractor list on GSA eBuy
 - Current awardee list is on SAM.gov



Next Steps for Your Business



- Ensure GSA eBuy accounts are up to date
- Continue to market your OASIS+ Master Contract
- Stay tuned for future webinars on reporting, post-award management, and on-ramping
- Reach out with any questions or for further assistance

Introduction to GSA **COASIS+**: Proposal, Bids, Opportunities, & More

Questions and Answers

- Thank you for joining us! Please type your questions into the Q&A Feature, and we'll answer them.



November 13, 2024 | 12:00-1:00PM EST

WEBINAR

REPORTING & DELIVERABLE COMPLIANCE

Learn about contract requirements, effectively submitting transactional data reports, and identifying important reporting differences from the legacy contract.



Brie Paramo

GSA Schedule Consultant



November 14, 2024 | 12:00-1:00PM EST

WEBINAR

LATERAL SPRINGBOARDING, ON-RAMPING, & RECERTIFICATION

Learn options for lateral springboarding & domain enhancement along with a walk through of on-ramping.



Megan Hand

Sr. Contracts & Pricing Consultant

BOOST YOUR BUSINESS WITH OUR CONNECTED SERVICES:

Contracts, Procurement, & Pricing



Accounting & Finance



HR & Recruiting



M&A Integration & Compliance



BOOST

WE WORK
FOR GOVCON.

BOOST

BOOST provides scalable solutions designed to drive your business forward, offering comprehensive managed services and expert SME consulting across all service areas.

Reach out to us at info@boostllc.net to learn how we can support your growth and help you achieve your business goals.

info@boostllc.net
571.446.0057

Looking for CPEs? Email us at boostcontracts@boostllc.net. We will verify attendance and send you the certificate.

BOOST

THANK YOU

BOOST appreciates the trust you place
in us to support the work you do!

BOOST LLC | www.boostllc.net