

Introduction to GSA (\s\S\S\S\frac{1}{2}: Navigating the Opportunities for Small Businesses

Today's Speaker





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Welcome to today's OASIS+ webinar. Our presentation is about 45 minutes, followed by 15 minutes of Q & A. Please use the Questions feature in Zoom to send us your questions and we will address them at the end. Enjoy!

What is



- A Best-in-Class (BIC), government-wide contract vehicle.
- Supports complex non-IT services for both commercial and non-commercial work.
- 10-year ordering period (5-year base, 5-year option).
- Includes small business set-asides.

Key Features of OASIS+



- No dollar ceiling for task orders.
- Supports various contract types (fixed-price, cost-reimbursement, T&M).
- Fair opportunity across multiple domains.
- Continuous on-ramping throughout the contract lifecycle.

Structure of OASIS+ Contracts











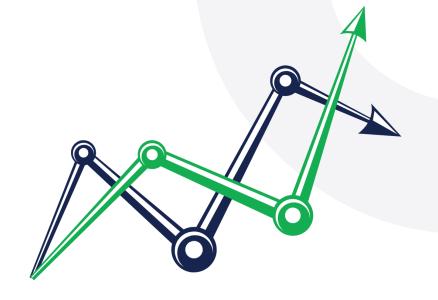




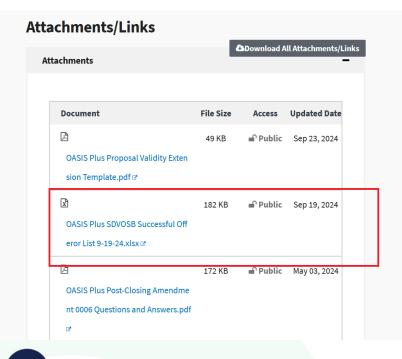


- Organized into Domains based on service areas.
- 6 IDIQ Master Contracts for small businesses.
- Examples of Domains: Technical & Engineering, Management & Advisory, Logistics.

Benefits for Small Businesses



- Access to federal contracting opportunities through set-aside contracts.
- Lateral Springboarding allows small businesses to expand into new Domains.
- Task orders provide fair competition within your awarded Domain.

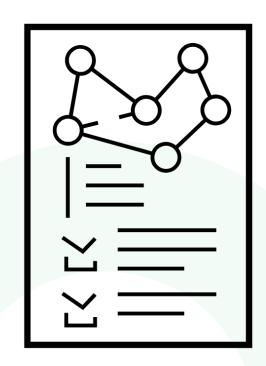


Finding Awardees

- All awards can be found on SAM.gov.
- SAM.gov provides spreadsheets of every set-aside winner and their awarded domain(s)/CLINS
- Can provide competitive intelligence and potential teaming opportunities
- Example: SDVOSB Set-Aside: https://sam.gov/opp/7a4c79f04c5b496d82a1dfd1c5760
 7a2/view

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SDVQ SE Feror	UEI	CAGE Code	COCM Name	COCM Email Address	COPM Name	COPM Email Address	Primary NAICS	Mentor/Protégé Joint Venture	Total CLINs Awarded	Management and Advisory Domain	# of Doma CLIN
1 MISSION PA LERS	YJSBKLCHH951	9BS63	Karla Elias	kelias6824@gmail.com	Robert Nelson	rnelson@1missionpartners.com	336611	Mentor/Protégé Joint Venture	24	Management and Advisory Domain	8
1 SOLUTING INC	EXEYN7TNGWH 7	1TDN6	Sarah Reilly	Sarah.Reilly@go-bti.com	William Teel	william.teel@go-bti.com	336611		22	Management and Advisory Domain	8
11TH HOUR SEARCH LLC	MKTEN9W6B3J5	6QUH3	David Koch	dkoch@11thhourservice.com	Jennifer Morris	jmorris@11thhourservice.com	336611		22	Management and Advisory Domain	8
1TechJV, LLC	PP15SAJH2BZ8	9GL99	Byron Athan	byron.athan@techanax.com	Bill Lytle	Bill.Lytle@1TechJV.com	336611	Mentor/Protégé Joint Venture	12	Management and Advisory Domain	2
2NDWAVE LLC	ENJJYB8WNMX9	5HPC3	Keith Taylor	ktaylor@2ndwavellc.com	Morris Zwick	mzwick@2ndwavellc.com	541612		8	Management and Advisory Domain	8
3GIMBALS LLC	ZTHVLQ8ZEZC3	7FM88	Susan Humann	susan.humann@3gimbals.co m	Kurt Bauer	kurt.bauer@3gimbals.com	541715 Exception		32		
BLINKS TECHLOGIES, INC.	GKDSP7FWELX6	50L10	Bennett Holomah	bholomah@3linkstechnologie s.com	Allan Hontiveros	ahontiveros@3linkstechnologie s.com	561210		29		
A3 MISSIONS LLC	DTPLZHP3VW57	7GR25	Catherine Backmeyer	catherine.backmeyer@a3mis sions.com	Catherine Backmeyer	catherine.backmeyer@a3missi ons.com	541715 Exception		16		
Acquisition Solutions Eagles, LLC	Y5DPUK3WLT91	85UZ1	Mark Attwa	mark.attwa@execacq.com	Ken Gambles	kgambles@execacq.com	541612	Mentor/Protégé Joint Venture	8	Management and Advisory Domain	8

Minimum Order and Performance Requirements



• Guaranteed minimum of \$2,500 per contract over the entire term.

 Contractors must achieve at least \$250,000 in task orders before the end of the 5-year base period.

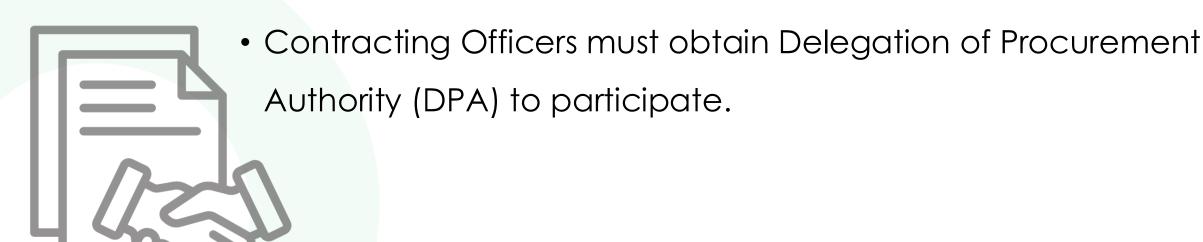


What Happens if Your Business Grows Beyond a Small Business?

- Small business status is evaluated at the time of contract award.
- If a business outgrows small business status during the contract term, it may still perform task orders awarded before size re-representation.
- Re-representation may be required for certain task orders.
- Changing business classification during the life of the contract
 - Ability to bid on additional contracts through ongoing enrollment
 - Current contracts do not go away but go "dormant"
 - If you requalify for you small business designation can reactivate previous contract
 - Always able to apply for full and open OASIS+ when rolling bid window is open.

OASIS+ Acquisition Process

- Agencies issue task orders through GSA eBuy.
- Task orders use flexible contract types depending on project needs.



Getting Started with OASIS+

- Register your business in GSA's Vendor Support Center (VSC).
- Use FedConnect for contract modifications.
- Join GSA Interact for updates and communication.





Next Steps for Your Business

- Identify Domains that align with your business capabilities.
- Watch the remainder of BOOST's webinar series, for information on pricing, marketing, reporting, post-award management, and onramping.

Please reach out with any questions or for further assistance.















Questions and Answers

Thank you for joining us!

Please type your questions into the Q&A box,
and we'll answer them.



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THANK YOU

BOOST appreciates the trust you place in us to support the work you do!

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